The Partner Scorecard is a dashboard within AWS Partner Central where Alliance Leads can view their organization's performance against APN tier requirements.

The Partner Scorecard is visible to your organization's Alliance Lead upon logging in to APN Partner Central. This tool helps you identify the elements of your account that are in compliance with APN tier requirements, as indicated by a green check mark. Areas that need attention are identified with a red "X".

## Key features:

- Compliance tracking: It highlights areas where the company is compliant with APN tier requirements, indicated by a green checkmark.
- Progress tracking: It allows Alliance Leads to monitor their company's progression in the AWS Partner Path and tier requirements.
- Opportunity Management: It displays the total count of launched opportunities, which are reflected in the scorecard.
- Publicly Referenceable Customers: It tracks the number of publicly referenceable customers submitted via the ACE platform, which are also reflected in the scorecard.
- Customer Reviews: Alliance Leads can view customer reviews in the "Customer Reviews" section of the Partner Scorecard, <u>according to AWS</u> <u>documentation</u>.
- Partner ID: Partners can locate their Partner ID by navigating to: AWS Partner Central > My Company > Partner Scorecard > Partner ID.

## Who can see it:

 The Partner Scorecard is visible to the organization's Alliance Lead upon logging into AWS Partner Central.

## How to access it:

 Log in to AWS Partner Central, navigate to "My Company", and then select "Partner Scorecard".